

# BUSINESS NEWSLETTER

ISSUE 1 / JAN 2019



## LATEST NEWS ABOUT:

- Construction of New Port Terminal in Northwestern Egypt
- New building - Custom designed yacht takes shape
- Our shipyard facilities to reach 90.000m<sup>2</sup>

4

6

8





# INDEX

## TABLE OF CONTENTS

### Marine Engineering & Constructions

4-5 One of the largest Port Construction running Projects in Med Sea

### Yachting Department

6 Custom designed yacht takes shape  
 7 Monaco Yacht show, a glittering success  
 7 Positive reactions from the industry  
 7 Presenting our new build prototype

### Commercial Shipyard

8 Extension of our commercial shipyard  
 9 Tugboats nearing completion  
 9 Maintenance of HS LASKOS

### Towage & Salvage

11 Expert oil clean-up in 12 days  
 11 A 50 person strong expert team  
 12 Cleaning up and reliable wreck removal operations  
 12 Rescue operation off the coast of Greece  
 13 New tug consortium to take lead in Mediterranean  
 13 Ship familiarization training course  
 13 Open seminars by Braemar  
 15 Renewed certifications  
 15 Emergency First Aid training

### Branches

16 Thessaloniki branch office  
 16 Crete branch office

## GREETINGS FROM THE MANAGEMENT



Dear Readers,

It gives us a great pleasure to see our Spanopoulos group newsletter in circulation. In this issue we would like to share with you our latest news, achievements for 2018 and future plans for 2019.

Last year has been eventful and full of hard work and demanding projects for us. Our Marine Engineering and Constructions Dept. entered in Contracts for the execution of large-scale projects in Greece and abroad. We achieved new co-operations for Towing services at the port of Piraeus and in the Mediterranean. We expanded our Commercial shipyard's facilities in Salamina, which now is 90.000m<sup>2</sup>. Our Yachting and designing department, are in the process of building a new 40m yacht and we estimate to have it ready for chartering by 2020. Finally, this year with Mediterranean tugs, we will expand our offices to London.

We commit ourselves to best practices that will lead us to more successful results and co-operations. We promise you that we will go further.

The President and Managing Director  
**Ignatios Spanopoulos**

The Vice President  
**Michael Spanopoulos**

# Marine Engineering & Constructions

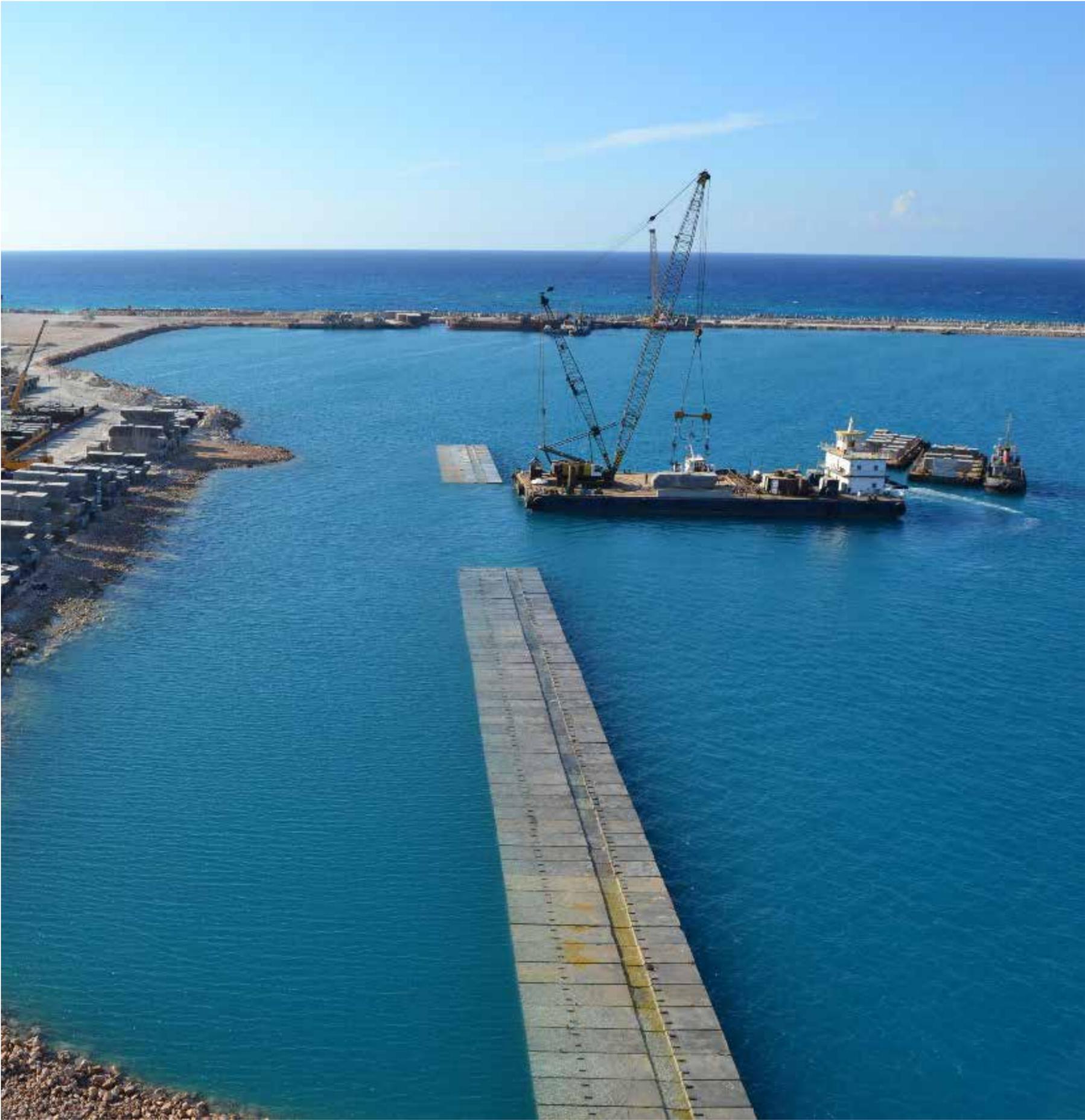
ONE OF THE LARGEST PORT CONSTRUCTION RUNNING PROJECTS IN THE MED SEA



The Spanopoulos Group's Marine Engineering & Construction department is involved in a huge infrastructure project in Northwestern Egypt. As the specialist marine contractor, we are helping construct more than 7.2 kilometers of piers, using concrete blocks weighing up to 135tons, and 11.3 kilometers of breakwaters. The highly demanding project is scheduled for completion in 2021.



**CONTACT:**  
[marineworks@spanopoulos-group.com](mailto:marineworks@spanopoulos-group.com)





# Yachting Department



## CUSTOM-DESIGNED YACHT TAKES SHAPE



Top interior designers will create a completely personalised design.

For many people, designing your own yacht is the ultimate dream – and we are currently designing and building a 40-meter superyacht for an owner at our Superyacht Yard near Piraeus in Greece.

We are using our years of experience in the construction of different kinds of commercial vessels and specialized yacht refits to design a truly standout yacht – a true representation of the owner’s dream.

The steel Explorer yacht will have a cruising speed of 12 knots and room for 10 guests and 8 crew members. The drawings are already being prepared by our designers under the guidance of Mr. Mike Spanopoulos, one of the two owners of Spanopoulos group. Construction is set to begin in 2019 and will be carried out by our specialist technical teams under the supervision of an experienced project manager.

## MONACO YACHT SHOW A GLITTERING SUCCESS

The most prestigious superyacht show



25-28 Sept. 2018

The fascinating superyacht world in the iconic Port Hercules of the Principality of Monaco

The 28th Monaco Yacht Show took place at the famous Port Hercules in September. The Spanopoulos Group was there again this year, and remains the only Greek shipyard to take part in the event.

The Monaco Yacht Show is the flagship event of the international yachting calendar, and the ultimate showcase for the industry. The level of exhibiting yachts is very high, both aesthetically and technologically, and

the Monaco Yacht Show Gala 2018 recognized the best of the best.

We were most impressed by / SOLO from Tankoa Shipyards, certified by RINA, which took the most eco-friendly yacht award; ILLUSION PLUS, from Pride megayachts, for its interior design; and DAR from Oceanco Shipyard for its exterior design and sustainable innovations.

**CONTACT:**  
[info@spanopoulos-group.com](mailto:info@spanopoulos-group.com)

## POSITIVE REACTIONS FROM THE INDUSTRY

The Spanopoulos Group’s stand at the Quai De l’Hirondelle was very visible during the show. Leading international yachting companies were particularly impressed by our high lifting capacity, the quality of our equipment and services, and our organized and clean premises – all of which received positive feedback from our clients.

Michael Spanopoulos, the owner and Vice President of the company, and members of our Business Development and Marketing department were invited to various events with other members of the international yachting business community.

Presenting our new build prototype

At the show, we presented new developments with the Spanopoulos Group, including the extension of our Salamis Shipyard, currently under construction in Elefsis, Greece, and our move into the world of yacht new building. We presented our prototype design, and reactions were very positive from the industry and potential clients.

The Monaco Yacht Show left us with the best of impressions and serious proposals for synergies and collaborations – an optimistic message for the future of yachting in Greece.



# Extension of our Commercial Shipyard



To better accommodate increasing demand, Spanopoulos Group - company New Hellenic Shipyards S.A. - is extending Salamis Shipyard. After development, the yard's available size will exceed 90,000m<sup>2</sup> making it the largest shipyard in Greece. There will be separated zones for hauling, docking and repairing works for long-period staying as well as a separated area for new building projects, converting, repairing and maintenance of other vessels and floating equipment.



**CONTACT:**  
info@spanopoulos-group.com



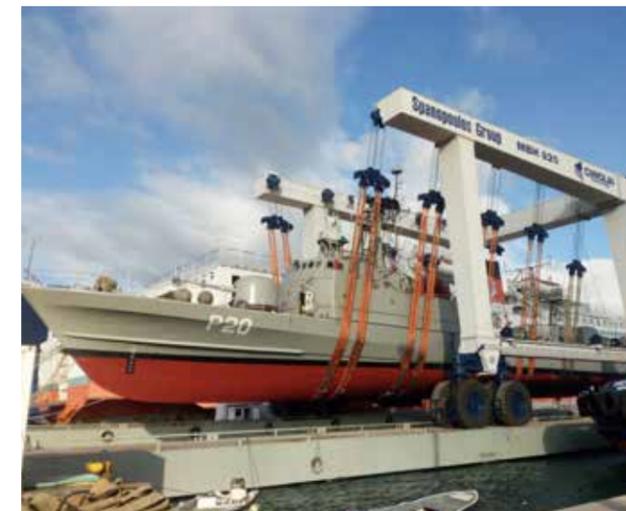
# Commercial Shipyard Tugboats nearing completion

New Hellenic Shipyards S.A. – a Spanopoulos Group company – has nearly completed the first of four sister tugboats (CHRISTOSXLV series). New building works started twelve months ago and the first boat is scheduled for completion in early 2019 and the fourth in 2020.

The principal dimensions and main characteristics of the boats are:

- **LOA:** 29 meters, **B:** 10.2 meters, **D:** 4.69 meters
- Propulsion system: **Three main engines of 1500hp at 1800rpm**
- Bollard pull: **65tons**
- Accommodation: **8 people**

Construction of TUG BOAT "CHRISTOS XLV"



Launching of HS LASKOS

# MAINTENANCE OF HS LASKOS

On November 30th 2018, New Hellenic Shipyards S.A. successfully delivered the repair and maintenance project of HS LASKOS of Hellenic Navy. Dry docking and repair works were assigned to our company after winning the tender procedure. The works were successfully completed within the time schedule, while keeping high quality standards, in full conformance with corresponding regulations, and confirming once again the excellent relationship between our company and Hellenic Navy.



# Towage & Salvage

An important project The bulk carrier M/V PAPAYIANNIS

## B/C PAPAYANNIS, DWT. 51.025T PIRAEUS ANCHORAGE, GREECE

On 17th May, the Spanopoulos Group was contacted to render assistance and technical expertise on a bunkers / cargo contaminated incident occurred onboard Papayiannis from P&I principals.

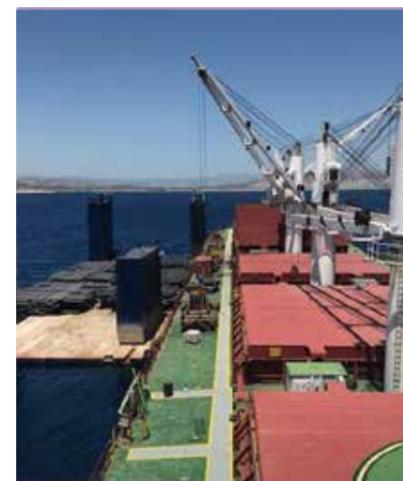
The Group was contracted to empty M/V Papayiannis Cargo Hold # 2, loaded with approximately 11.000 t of steel billets contaminated with Heavy

Fuel oil along with the Hold, side shells and bilge oil pumping system.

The semisubmersible barge Atlantis I of 10.000 t loading capacity, various flat top barges, tugboats, antipollution gear and a team of 50 experts were engaged during the period of 12 working days under 24 hours operations resulting to the best outcome:

- Discharging of Cargo Hold # 2 – 11.000 t of steel billets by means of cranes
- Cleaning of the contaminated cargo
- Complete cleaning of the cargo Hold
- Complete cleaning of the oil bilge pumping system
- Reloading of the Cargo back to Cargo Hold # 2
- Stevedoring and securing arrangements of the cargo including complete renewal of dunnage inside the hold
- Collection and disposal of oily residues arisen from the complete operation on a safe, professional and environmentally sensitive manner

The “Papayiannis” project has successfully completed on Tuesday 05th June 2018.



## A 50-PERSON STRONG EXPERT TEAM

With respect

To the environment and human factor

The oil leak had left M/V PAPAYIANNIS' cargo hold number 2 contaminated with heavy fuel oil. The hold was carrying approximately 11,000 tons of steel billets (6,888 bars, weighing 1.8 tons each) and 700 tons of them had been affected by the leak. Our task was to empty the hold and clean the cargo, as well as the side shells and bilge oil pumping system.

We dispatched the semi-submersible barge ATLANTIS I to the site, along with various flat top barges, tug boats and anti-pollution gear. Our 50-strong expert team worked round-the-clock for 12 days, until the cleanup job was complete. The project was concluded on 5 June 2018.



# CLEANING UP

## TUGBOATS

### CHRISTOS XL,

### CHRISTOS XXII



Reliable wreck removal operations



The Spanopoulos Group undertook the oil spill response services including, but not limited to, the removal of the bunkers and other pollutants. The oil spill response and salvage team included the tugboats CHRISTOS XL, CHRISTOS XXII, anti-pollution crafts and equipment.

Well trained crews ensure efficient results

Contact: [operations@spanopoulos-group.com](mailto:operations@spanopoulos-group.com)

## M/V LITTLE SEYMA \_ DWT: 3353 T

### GROUNDING AT MYKONOS, TRAGONISI ON 22.12.2017

The Panama- flagged cargo vessel LITTLE SEYMA, run aground on the rocky islet Tragonissi, near Mykonos island, Greece on 22 December 2017, under stormy winds of 8-9BF that prevailed in the area. The vessel was loaded with 2700tons of flour.



#### Project planning

Analyzing - planning - executing operations  
Project planning on & off shore

In the early morning hours of 23rd December, a frigate of Hellenic Navy and the tug boat CHRISTOS XL were committed on the rescue of all 12 crew members, who were transferred to the tug and were brought to safety on Mykonos port.

The Municipality of Mykonos awarded, among others, the captain of CHRISTOS XL for his excellent contribution to the salvage of the crew.

The Spanopoulos Group undertook the oil spill response services,

including but not limited to the removal of the bunkers and other pollutants and the general casualty attendance, with the surveillance of oil spill response and salvage team. The tug boats CHRISTOS XL (2500BHP), CHRISTOS XXII (4000BHP), antipollution crafts and equipment were deployed on the operation.

The floating crane IGNATIOS II, barge MARIANNA XX and tug CHRISTOS XL were also engaged providing assistance on the removal of the remaining cargo and wreck.



LITTLE SEYMA, a 3,353 ton merchant vessel



Aerial view of our tug vessels at the port of Piraeus

## THE JOINT FORCE

### ESTABLISHMENT OF NEW CONSORTIUM “MEDITERRANEAN TUGS”

On the 1st September 2018 the establishment of the new consortium in Europe is a fact. The new joint venture, called the Mediterranean Tugs, will consist of high force and performance tugboats of tug companies Vernikos, Spanopoulos, Karapiperis and Lymbousakis.

The new scheme will consist of a total of 50 vessels (tugboats, salvage / Fi-Fi tugboats etc.), and beyond the towage and other tug support services it will provide, the

aim is to become a major player in the salvage sector in Aegean and the Mediterranean. Spanopoulos group participates in the new scheme with eight (8) powerful ASD / Voith & conventional propulsion tugs, manned with highly experience crew and fully equipped with the modest salvage and antipollution equipment.

It is worth mentioning that the Mediterranean Tugs is the largest consortium of tug boats in the Mediterranean and main is to provide reliable service at all times.

Our offices in London will follow

CONTACT:  
[info@medtugs.gr](mailto:info@medtugs.gr)



OPEN SEMINARS  
BY BRAEMAR



In the framework of periodical seminars organized by the auspices of Braemar SA, Piraeus office, Spanopoulos shipyard hosted a group of insurers, consisting of casualty underwriters, claims executives and legal associates, at their facilities in Salamis on 11th October 2018. Guests, who were accompanied by principal surveyors Nikolaos Melachropoulos and Antonios Sgourakis, visited the shipyard and were able to watch the production line as well as to visit some of the available tugs stationed there.

Both Spanopoulos & Braemar Piraeus will continue their cooperation in the open seminars.



## RENEWED CERTIFICATIONS

**MARCH 2018**

NEW HELLENIC SHIPYARDS S.A, member of SPANOPOULOS GROUP, renewed her certifications according ISO 9001:2015 (quality management) by ABS & ISO 14001:2015 (environment) & OHSAS 18001:2007 (health & safety) by Lloyd's Register.



Spanopoulos shipyards hosted distinguished delegates from the Swedish P&I Club and Brookes Bell, at their facilities

## SHIP FAMILIARIZATION TRAINING

In the framework of a ship familiarization training course developed under the expertise of The Brookes Bell UK team, Spanopoulos shipyards hosted distinguished delegates from the Swedish P&I Club and Brookes Bell, at their facilities in Salamis and Perama on 14th October 2018. Their visit to the two shipyards and onboard the various vessels and mega yacht was found

very interesting by the participants and assisted the participants with the scale and potential of shipyards various operational sites. Delegates visited onboard new building Tug boat Christos XLV, various types of versatile vessels and a mega yacht in drydock.

All participants found it really insightful and interesting.

**JULY 2018**

IGNATIOS SPANOPOULOS NAFTILIAKI, EMPORIKI & TECHNIKI S.A., member of SPANOPOULOS GROUP, achieve her first certification according ISO 9001:2015 (quality management), ISO 14001:2015 (environment) & OHSAS 18001:2007 (health & safety) by BUREAU VERITAS.



## EMERGENCY FIRST AID TRAINING

**N.H.S. First Aid Team**

In the framework of the continuous improvement, SPANOPOULOS GROUP successfully organized course of study for Emergency First Aid at work in collaboration with the "RESCUE TRAINING INTERNATIONAL Ltd." & their trainee Dr. Thanasias Efthimios.

Our certified First Aid team upgraded its' skills and is fully prepared to handle types of injuries caused during work.

The seminar took place in the meeting room of our premises at Salamina.



# Branches

## THESSALONIKI BRANCH



"It is our obligation to meet all the required operational and safety standards in the industry, enabling us to keep the leading position"

**Mr. Gargoudis, Operations manager (i.gargoudis@spanopoulos-group.com)**

Consortium Tugs in Thessaloniki was established in 2018 between leading towage and salvage service providers, Spanopoulos group and Vernicos.

The consortium provides, all types of vessels entering the port of Thessaloniki, with high quality services, with respect to the vessel and cargo.

"It is our obligation to meet all the required operational and safety standards in the industry, enabling us to keep the leading position", says Mr. Gargoudis, Operations manager.

Today the fleet includes 4 modern tug boats, covering towage operations in Thessaloniki 24/7/365.



## CRETE BRANCH OFFICE

### NEW MEMBER OF SPANOPOULOS GROUP

We are proud to announce that our offices in Crete are now under the supervision of Cpt. NikolaosMarketakis. Following a great experience in ship services and supplies, Nikolas will be responsible for the

operations and the tugs services in the Cretan sea. We welcome Nikolas and wish him the best for success and progress! (shipservices@spanopoulos-group.com)

#### PERAMA

34, Dimokratias Ave.  
18863 - Piraeus, Perama  
Greece

#### SALAMIS

Kato Pounta - Ambelakia  
18902 - Piraeus, Salamina  
Greece

#### PALEO FALIRO

Office No 3 Building No 4  
17561 - PaleoFaliro  
Greece

#### CRETE

99, EthnarchouVenizelou Str.  
Souda, 73200 - Chania - Crete,  
Greece

#### THESSALONIKI

7, Karatasou Str.  
54626 - Thessaloniki  
Greece

#### CONTACT:

Tel: +30 2104095000, Fax: +30 2104095010, E-mail: [info@spanopoulos-group.com](mailto:info@spanopoulos-group.com)

Website: [www.spanopoulos-group.com](http://www.spanopoulos-group.com)